



# POWERING THE HOSPITALITY INDUSTRY RECOVERY

## EPM EXECUTIVE BRIEFING

The last few years have presented the hospitality industry with unique challenges unlike any faced in the previous history.

Labour shortages and supply chain pressures are the top culprits, while finding ways to respond to market challenges and opportunities have been top of mind.

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## OFFERING A SOLUTION

Infor's EPM software enables hospitality Finance Teams to respond quickly to these challenges. It solves problems every day of the week by introducing efficiencies in the way your team plans, budget, forecast, model projections and report on business performance from one centralised system. Infor's EPM reduces staff time to manage and finalise monthly reporting and increases capability around modelling and forecasting capabilities. Self-servicing reporting and analysis become available to the functional areas of your business, such as HR, sales, and marketing, who will use it for operational planning, budgeting, and reporting. It delivers this via one system that can be accessed anywhere in the world.

Single source of truth via a cost-effective, cloud-based distributed solution that can bring all your data together, including financials, booking, and HR systems.

Direct access, data input and reporting capability regardless of location around the world empowering self-servicing via a single source of truth.

Remove key person risk and increase data accuracy by removing excel spreadsheets and bringing calculations across multiple data sets into one solution.

Shortening the budget cycle and EOM cycle and FTE required with automated reporting.

Modelling and forecasting across all areas of the business.

Cloud Infor SaaS solution reduces inhouse IT FTE and hardware costs dramatically.



# HOSPITALITY FOCUSED SOLUTIONS

## BRING STRUCTURE AND A SINGLE SOURCE OF TRUTH TO YOUR DATA WITH INFOR'S EPM

Infor's EPM will integrate siloed operational and financial data into a single repository. The result is an accurate data view from your entire enterprise, from multiple locations, that supports business decisions and resource planning functions.

Infor EPM can unlock volumes of data—including customers, quantitative information and related calculations such as Occupancy Rates, Room Nights, Avg Daily Rates and RevPAR, sales, financial, staffing, inventory, and vendor information—providing real-time insights that might otherwise be difficult to uncover. Infor EPM enables you to align operational performance with business planning, understand risk, manage uncertainty, and drive business improvement with self-service insights.

## ACCELERATE BUDGETING WHILE IMPROVING INFORMATION ACCURACY

Infor's EPM is designed to collect and compile budgets and forecast data, with workflow and process support that recognises the iterative nature of the planning process and a dynamic operating environment that can change rapidly.

These capabilities allow you to accelerate the speed of the budgeting process while also improving the accuracy of information.

## OPTIMISE WORKFORCE BUDGETING AND PLANNING

### 1. Reducing FTE while increasing capability

One of the most important assets of hospitality is its people. In times of shortage and uncertain bookings being able to run as leanly as possible without loss of capability is a bonus. Infor's EPM automates many of the finance team's tasks with automated reporting and self-servicing capabilities that can be rolled out to the entire organisation or selectively.

### 2. Staff costing and planning optimisation

It's essential that the costs associated with human resources be fully understood by all levels of management.

Infor's EPM ability to integrate with existing human capital management (HCM) systems means you can perform cost allocation across locations, departments, projects, and funds. Intuitive reporting can be leveraged to create a detailed view of salary, pay, or benefit costs at the touch of a button, using up-to-the-minute data.





## MODELLING AND FORECASTING AT YOUR FINGERTIPS

Infor EPM gives you the additional functionality you need to analyse disparate system data about your performance and model the operational and financial impacts of decisions before you act. It makes it easy to:

- Consolidate and report financial results from multiple ERP/GL systems.
- Iteratively collect, compile, and manage financial and operational budgets.
- Manage a rolling forecast process.
- Perform "what-if" scenario modelling of different financial or operational scenarios.

## COMPLETE INTEGRATION TO FUTURE PROOF YOUR ORGANISATION

Infor EPM is powered by Infor OS, a purpose-built middleware solution that gives you an innovative framework to automate business processes and dramatically improve exception management. Infor OS integrates Infor EPM with other enterprise applications in near real-time, providing a single data set for analytics and performance management.

This results in a single version of the truth, generated by a software suite pre-built to take advantage of mobile technology and collaborative cloud architecture. In addition, the architecture removes any need for internal IT support while ensuring you are always on the most up to date version of the system.

## WHO USES D/EPM?

### KEMPINKSI

Headquarters: Geneva, Switzerland

Number of locations: 79

Number of countries: 34

Years in operation: 124

Infor product: Infor EPM

Website: kempinski.com

#### Business outcomes

- A united data platform for a single source of truth
- Improved visibility of financial data across departments
- Standardise reporting on a global scale at a time when accuracy and data
- Better use of location resources resulting in savvier time management and cost-savings
- Greater operational flexibility, more agile responses

### ROSEN HOTELS RESORTS

Headquarters: Orlando, Florida

Locations: 9 properties, 6,300 guestrooms

Employees: 4,500

Industry: Hospitality

Infor product: Infor EPM

Website: rosenhotels.com

#### Business results

- Reduced budget recalculation time from eight hours to three minutes
- Saved up to 40 hours per week in the budgeting and planning process
- Gained the ability to create budgets five times faster than previously
- Dramatically decreased the number of errors and inconsistencies in data submissions via automated processing and controls
- Enabled quicker time-to-insight and increased executive confidence in data used for decision making

## MAKE A DIFFERENCE FAST

With Infor's EPM solution, you can be up and running with self-service reporting and P&L forecasting in three to five weeks, saving FTE and increasing accuracy in your data and reporting capabilities. In addition, you can configure the system to align with your internal operating processes, with flexibility to provide localised tailoring to cope with different requirements depending on the location of your hotel sites around the world.



GET IN TOUCH TO FIND OUT MORE ABOUT  
IMPLEMENTING AN INFOR EMP SOLUTION

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Infor SunSystems and EPM partner

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