

# MOVING YOUR FINANCIALS TO THE CLOUD



## EXECUTIVE BRIEFING FOR SUNSYSTEM'S CLOUD-BASED FINANCIAL SOLUTIONS

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A business needs agility built into its infrastructure to stay ahead in today's competitive environment.

Infor SunSystems's cloud-based financials software provides businesses with the kind of agile platform that enables them to respond swiftly to emerging challenges and take advantage of opportunities, enabling quicker responses to opportunities and changing organizational requirements. Utilizing the cloud technology stack—Infor Operating System (Infor OS), SunSystems cloud can provide you with the flexibility to improve your financial processes using tailored workflows, alerts, and mobile connectivity.

## INNOVATE FASTER

When IT resources are focused on maintaining existing infrastructure and on-premises solutions, they become unavoidably stuck in a defensive operational model — keeping things up and running becomes an overwhelming effort. As a result, teams struggle to get ahead of the basics to support more strategic initiatives that can facilitate organizational change.

Infor SunSystems in the cloud frees an organisation to focus on new business opportunities and deliver true stakeholder outcomes. For example, rapidly adding new geographical financial units without adding expensive infrastructure. It becomes possible to take advantage of new, innovative functionality more quickly and cost-effectively than was historically possible. If an initiative succeeds, it can be scaled seamlessly to a wider audience.

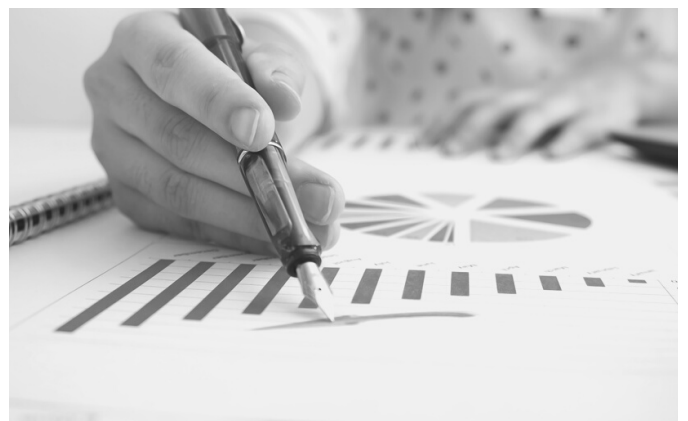
This unprecedented level of flexibility enables companies to foster a culture that's more conducive to implementing new, innovative ideas—not just within IT, but throughout the entire organization.

## EMBRACE DIGITAL TRANSFORMATION

Give your organization the ability to react quickly to ever-evolving industry and market changes by utilising Infor SunSystems' feature rich, flexible and extensible functionality. Digitally transform your organisation's Financials without the need to re-implement your Financials. Add new Business Segments, Chart of Accounts, Project Hierarchies, Reconciliations, and more, using SunSystems' core functionality without massive project bills. Integrate seamlessly with Infor SunSystems using the Infor OS tech stack. Do all this in the Infor hosted AWS cloud and gain access to new innovations without the need for costly upgrades.

## BENEFITS AT A GLANCE

- 24x7 support and business continuity capabilities
- Guaranteed system availability service level agreement (SLA)
- Automatic monitoring and scaling of your cloud environments
- Patch sets / updates and new functional enhancements are automatically rolled out at no additional cost
- Automatic and ongoing updates for security and compliance
- Removal of data silos by introducing the Infor Data Lake
- Enhanced collaboration tools using our cloud technology stack
- Reduced reliance on internal IT staff
- Free up capital — software as a service (SaaS) model is an operating expense
- Existing customers can retain detailed historical records
- Enable digital transformation initiatives
- Embedded document management.



## FUEL GLOBAL GROWTH

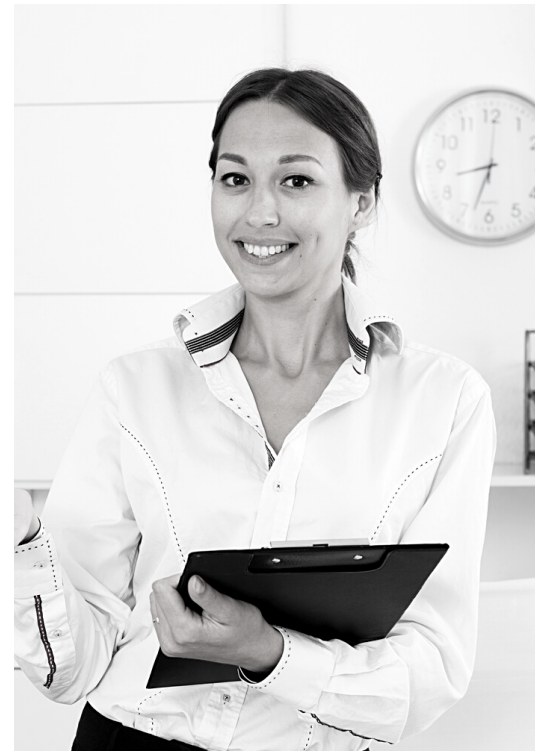
The SunSystems cloud-based solution allows businesses to rapidly establish new financial business units or expand existing financial operations in virtually any region without having to physically be there, which substantially minimizes both capital investments and risk. It also offers better business outcomes by allowing remote offices to operate seamlessly alongside other business units and headquarters and make it easier to share information regardless of business partners and of supplier location.

## SIMPLIFY COMPLIANCE

Keeping aligned with continuous changes in software, security, and regulations is complex and expensive. It's a daunting effort, and yet, businesses have no option but to do their best to comply.

Compliance is an area where cloud-based solutions offer extraordinary benefits to businesses eager to increase productivity and reduce risk. In a cloud-based SaaS world, security and compliance updates can be pushed out automatically to the entire organization as soon as they're available. Not only does this simplify the process of keeping systems up to date, but it also ensures that everyone in the company has access to the latest information and tools to do their jobs effectively. SunSystems can help with ongoing security compliance and governance requirements.

Capitalizing on this opportunity to rein in the complexity, cost, and risk of non-compliance is relevant to nearly every business. The approach is particularly valuable for firms operating in multiple countries, which can make regulatory and compliance challenges even more complex and costly.



DRIVE CONSISTENT  
IMPROVEMENT BY  
FOCUSING ON  
HOW YOU  
DEVELOP,  
IMPLEMENT, AND  
MONITOR  
STRATEGIC PLANS.

AcQuum Consulting, proud  
winner of the 2021 APAC  
Infor SunSystems Partner of  
the Year, and member of the  
Infor SunSystems Product  
Advisory Board.

Financial services  
Not For Profits  
Utilities  
Member-based  
organisations  
Hospitality  
Heavy infrastructure  
Transport, logistics,  
warehousing  
Project-based businesses  
Professional services  
Education

## **ACHIEVE GLOBAL 24X7 SERVICE AND BUSINESS CONTINUITY**

In today's economy, downtime means at best-increased overtime and failure to hit deadlines, and at worst it means lost opportunities and revenue. Companies can't afford to have critical applications offline. If you cannot perform critical financial processes such as supplier payment runs or issuing sales invoices, there is a risk of incurring financial penalties, adversely affecting your cash flow and damaging your company's reputation. And in a world that's always "switched on," keeping the proverbial lights burning around the clock is fast becoming a business imperative.

The SunSystems cloud solution is available every day, 24 hours a day, no matter where employees are located or what devices they're using. Hosted in Amazon Web Services (AWS), Infor can achieve system up-time levels that are difficult to match when you are deploying your software on-premise.

## **CONVERT YOUR SOFTWARE FROM A CAPITAL TO AN OPERATIONAL EXPENSE**

SunSystems's cloud-based software can help free up capital while delivering the flexibility to meet evolving organizational needs. With this switch in revenue reporting, companies will have access to funds for expansion and new business initiatives, and the ability to respond to growing market opportunities more quickly.



## **DECREASE RISK, INCREASE COLLABORATION AND PRODUCTIVITY**

For many organizations, emerging markets and remote locations comprise the next great business frontier. However, capitalizing on those opportunities can be complex and expensive, as getting the technical skills and equipment in place to establish operations is not a trivial undertaking. Combine that with the fact that there are so many variables — such as, what product knowledge skills will be available to support legacy on-premises financial systems and what types of new regulations and reporting requirements will have to be met?

To do their jobs better, faster, and more flexibly, workers have turned increasingly to “shadow systems” outside of officially sanctioned core IT applications. Personal mobile devices are used to tap into the company network. Teams can also use personal file-sharing accounts such as Dropbox and Google Drive to collaborate outside of approved corporate IT environments. In short, workers are implementing their own cloud-based solutions to achieve the ease of use and functionality they need but aren’t getting from their own IT departments.

These applications aren’t necessarily “bad,” yet if used in the wrong way or not surrounded by the proper security infrastructure and protocols, they can expose businesses to unnecessary risk—theft of intellectual property, lost data, even damage to a company’s reputation. With SunSystems in the cloud applications, organizations can help employees to do their jobs better, faster, smarter, and more collaboratively.

The Infor Cloud technology stack provides a consumer-grade user interface, mobile connectivity, alerts, and configurable workflows to enhance collaboration and productivity. The result: decreased company risk, as employees no longer have to enlist external sources to optimize job performance.

*"Our experience with moving organisations to the cloud has solved a number of issues. In particular, solving the issue of enabling staff located all over the world, with secure access to the data they need to do their job. We also see savings on internal IT ..."*

*David Wilcox, AcQuum Consulting  
Implementation Specialist*



# SECURITY AND COMPLIANCE

Infor cloud applications meet best in practice security standards. They are hosted in Amazon Web Services data centres. You can have confidence in the solution's security.

## POLICIES AND PROCESSES

- ISO 27001 and NIST 800-53 best-practice standards
- SSAE18 assessments – SOC reports published annually for customer review
- Broad global and industry-specific regulatory compliance

## APPLICATION SECURITY

- Security emphasis part of software development lifecycle
- OWASP threat analysis and remediation
- Vulnerability and penetration testing

## NETWORK SECURITY

- Security through separation of duties
- Layered defense architecture

## PHYSICAL SECURITY

- World-class physical facilities through AWS premier partnership

## OPERATIONS SECURITY

- Least-privilege authorizations model
- Centralized, secure certificate management
- Data encryption at-rest and in-transit

## MONITORING & MANAGEMENT

- Dynamic password management
- Immutable SIEM collection and analysis
- ITIL-based incident, problem and change management processes

## QUICK FIRE QUESTIONS

**What kind of timeline and budget is involved with the migration to a SunSystems cloud solution?**

If you are already on SunSystems, then migration projects usually run between one and three months, with a period of monitoring and quality assurance afterwards. Cost is dependent on the volume and complexity of your data sets. A detailed scoping of your project is completed prior to commencing work to ensure we understand the work involved and the cost to you.

**Can you jump straight to the SunSystems cloud solution if we're not using it already?**

Yes, you can. There would be a body of work to complete prior to analyse and prepare your data sets prior, which is not necessary if you are already on SunSystems.

**Will our technical team need to be across updates and upgrades?**

No. Going forward any patch sets, updates or upgrades with new functional enhancements will be automatically rolled out. We will keep you advised of updates, but there will be no need for any action on your side and no additional cost.

**What are the core risks to the project?**

Completing a move to the cloud without consulting stakeholders outside of Finance. Our experience is that by including other departments in Design stages, you uncover organisational wins that would otherwise have gone unnoticed. At a minimum, the wins lead to the removal of shadow systems and registers that the business maintains to satisfy Finance's needs.

## IMMEDIATE CLOUD WINS:

### SINGLE ENVIRONMENT FOR ALL USERS

- Unified social networking platform
- Central data management
- Workflows
- Document management
- Automation
- Alerts
- IFS
- Mobility

### SEAMLESS INTEGRATION WITH INFOR OR NON-INFOR BUSINESS APPLICATIONS

- Expense management
- Budgeting and predictive analytics
- Asset management
- Third-party solutions via Infor ION APIs

GET IN TOUCH

AcQuum  
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